**Course Code:**  BUS 212  
**Course Title:**  ORGANIZATION THEORY II

<table>
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<tr>
<th>Level</th>
<th>Year</th>
<th>Semester</th>
<th>ECTS Credits</th>
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<tbody>
<tr>
<td>Undergraduate</td>
<td>II</td>
<td>IV</td>
<td>5</td>
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<tr>
<th>Status</th>
<th>Hours/Week</th>
<th>Total Hours</th>
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<tbody>
<tr>
<td>Compulsory</td>
<td>3</td>
<td>45</td>
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**Course Coordinator:**

**COURSE DESCRIPTION**

This course deals with the key ideas in organization theory and organization behaviour. Organization theory deals with how people behave in organizations and how organizations behave, that is, how they learn, how they compete or adapt, how they relate to clients, financial supporters, the public and the press. Organization behaviour deals with social science based knowledge about specific management problems such as how to motivate people, how to exercise leadership, how to reduce turnover, and how to manage conflict. While this course focuses more broadly on organizations and less on prescriptions solving particular problems, it tries to concentrate as much as possible on public organizations and how organization theory can be useful to managers. The key question for managers is why do we do things this way, and how can we improve the way we do things, if at all.

**COURSE OBJECTIVES**

The purpose of the course is to provide a basic and well-structured understanding of many different ways in which organizations are understood. The course will cover different organization theories by informing the students about the reflection of these theories on the structures and functions of the organizations. The different theories of organizations will guide the students in understanding abstract images of what an organization is, how it functions, how its members and other interested parties interact with and within it.

**COURSE CONTENTS**

1. Neoclassical theory / Systems and theories / Contingency theory,
2. The theory of economic organization,
3. Power and politics in the organization,
4. Organizational culture / Institutional theory, / Network theory,
5. Theory, which depends on the resource,
6. Organizational design / structure / decision-making / change and adaptation.

**TEACHING/ASSESSMENT**

<table>
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<tr>
<th>Description</th>
<th>Student Assessment Methods</th>
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| Participation of different teaching methods depends on the subject. The goal is to maximize student’s participation in all teaching methods. | Mid-Term Exams %30  
Presentation, homework % 20,  
Final Exam %50. |

**Learning outcomes**

Upon successful completion of this module students should be able to:

- Examine the internal functions, structures, purposes and governance of organisations.
- Analyse the major political, economic, social and technological forces in the external environment of organisations using alternative perspectives
- Explain the inter-relationships between the internal and external environments

**Language of Instruction**

English

**Textbook(s)**